

# Donors to Latin American Civil Society:

European Donors,  
International  
Non-Governmental  
Organizations,  
Latin American Donors,  
Official Development  
Agencies, and U.S.  
Foundations.

July 2008



AVINA Gestión del Conocimiento

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U.S. Foundations.**

**July 2008**

## **Fundación AVINA**

*Donors to Latin American Civil Society*

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**July 2008**

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## Introduction

This report reviews significant donors to Latin American civil society, including (in alphabetical order):

- European Donors
- International Non-Governmental Organizations
- Latin American Donors
- Official Development Agencies
- U.S. foundations.

In each of these categories we identified leading and top-of-mind organizations and acquired strategic information where publicly available, through secondary resources, and, when possible, through direct contact. The organizations included in each category of research were then ranked by their respective annual expenditures for Latin America.

This report is the third in a series of primary research projects overseen by Fundación AVINA's Knowledge Management division in order to identify and gather financial information on major donors to the region. Its purpose is to compile, update and add to the information gathered in the two previous stages. The emphasis in this phase of research is to gather financial data (annual expenditures) for the years 2004, 2005 and 2006 and to determine the level of a given organization's financial participation in the third sector relative to those of AVINA and other actors.<sup>1</sup>

The organizations included in this report were determined by the availability of information and limited by the time and resources available for this preliminary research. These organizations are not necessarily the largest in terms of annual levels of funding or expenditures, nor do we claim them to be representative of their peers in the region.

To the best of our knowledge, particularly in the cases of European and Latin American organizations, this kind of information at the organizational level (versus a broad sectoral survey) has not previously been compiled in a public and systematized fashion. Differences in reporting practices and transparency, across organizations and from region to region, presented challenges to data collection. Nonetheless, the information compiled will serve to identify both general tendencies in giving to Latin America as well as the organizational activity of various relevant actors.

This information will assist stakeholders to visualize AVINA's position in the donor community for Latin America and will help AVINA better understand the major donors in and to the region. It may also contribute to an eventual strategy for AVINA to develop partnerships with like organizations in complementary programs for sustainable development.

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<sup>1</sup> Additional organizational information may be found in the content and/or appendices of the following documents: "Latin American Donors: Private U.S. Grantmaking Foundations, European Grantmaking Foundations and International Cooperation Organizations" (March 2007) and "Latin American Civil Society: Latin American Foundations, Latin American Non-Governmental Organizations and International Non-Governmental Organizations" (April 2007). These reports were developed for AVINA's internal use only.

## I. AVINA's Position among Donor Organizations

### A. All Donors

- **AVINA** ranks as the fourth largest among all donor organizations<sup>2</sup> included in this study in terms of their average annual social investment over the years 2004, 2005, and 2006.
- As corporate social investment steadily grows from year to year, Latin American donors' support of civil society is climbing in importance relative to that of donors from other regions.

**The Top Donor Organizations to Latin America<sup>3, 4</sup> (Ranked by Annual Average 2004-2006)**

	Donor Organization	Country of Origin	LAC Expenditures in 2004 (USD) <sup>5, 6</sup>	LAC Expenditures in 2005 (USD)	LAC Expenditures in 2006 (USD)	Average Annual LAC Expenditures 2004-2006 (USD)	# LAC offices	Location of LAC offices
1	Instituto Israelita de Responsabilidade Social Albert Einstein (IIRSAE) [Hospital Albert Einstein]	Brazil	n.d. <sup>7</sup>	74,962,454	105,965,600	90,464,027	1	BR
2	Fundação Bradesco	Brazil	53,664,079	69,009,558	84,734,240	74,377,520	1	BR
3	Ford Foundation	USA <sup>8</sup>	49,960,164	40,470,092	41,941,765	44,124,007	3	BR, CH, MX
4	<b>Fundación AVINA</b>	LA regional	37,580,487	41,077,000	37,435,000	38,697,496	21	AR (4), BO, BR (7), CO, CH (2), CR, EC, PAN, PE, PY, UY
5	Fundação Banco do Brasil	Brazil	25,390,032	42,313,059	45,177,742	38,581,839	1	BR
6	Petrobras - Balanço Social e Ambiental	Brazil	n.d.	29,047,401	33,109,937	31,078,669	4 <sup>‡</sup>	BR
7	Fundação Roberto Marinho	Brazil	18,498,240	32,715,936	39,207,272	30,140,483	1	BR
8	Gordon and Betty Moore Foundation	USA	9,378,999	27,546,485	33,893,480	23,606,321	0	n.a. <sup>9</sup>
9	W. K. Kellogg Foundation	USA	18,176,625	23,877,156	20,956,148	21,003,310	3	BR, CH, MX
10	Bill & Melinda Gates Foundation	USA	2,474,393	15,930,774	34,046,513	17,483,893	0	n.a.

‡ These represent corporate branches.

*Trends:* Among the top ten donors to Latin America included in this study, Ford has decreased its level of annual investment over the period from 2004 to 2006. AVINA's and Kellogg's investments fell in 2006, compared to that of the previous year. The remaining eight top donors have increased their annual levels of investment from year to year.

<sup>2</sup> For the purposes of this research, the category of donor organization includes foundations of all types (grantmaking, operational, and mixed) as well as the social investment programs of private corporations. Non-governmental organizations (NGOs) are not considered in this group.

<sup>3</sup> The Top Ten donors were selected from all donor organizations included in this research from Europe, Latin America, and the U.S.

<sup>4</sup> For all tables in this report, contact the author for data notation(s) and source(s) of information.

<sup>5</sup> For all tables in this report: where applicable, the data has been converted to USD from the original reporting currency using the Interbank rate at the historical annual average for the years 2004, 2005 and 2006 respectively.

<sup>6</sup> The LAC expenditures of donor organizations may include both funding to third parties and operational expenditures.

<sup>7</sup> n.d. = no data. For organizations that were new (not previously identified and/or investigated) upon this third phase of research, the data collected included financial information for the years 2005 and 2006. Financial data for the year 2004 may be available upon further inquiry.

<sup>8</sup> The financial data on "LAC Expenditures" for all U.S. Foundations included in this table correspond to each organization's annual funding for the LAC region, according to custom database searches performed by the Foundation Center.

<sup>9</sup> n.a. = not applicable.

## B. U.S. Foundations

- AVINA's funding to civil society in Latin America is comparable to that of the leading U.S. foundations active the region, including Ford, Kellogg, and the Gordon and Betty Moore Foundation. AVINA's total 2006 expenditures were \$37,435,000, of which \$29.4 million corresponded to funding for projects and programs.

### Top U.S. Foundations by Giving to Latin America (Ranked by 2006)

	Foundation Name	LAC Funding in 2004 (USD)	LAC Funding in 2005 (USD)	LAC Funding in 2006 (USD)	# LAC offices	Location of LAC offices
1	Ford Foundation	49,960,164	40,470,092	41,941,765	3	BR, CH, MX
2	Bill & Melinda Gates Foundation	2,474,393	15,930,774	34,046,513	0	n.a.
3	Gordon and Betty Moore Foundation	9,378,999	27,546,485	33,893,480	0	n.a.
4	W. K. Kellogg Foundation	18,176,625	23,877,156	20,956,148	3	BR, CH, MX
5	William and Flora Hewlett Foundation	10,244,000	10,105,536	13,979,055	0	n.a.
6	David and Lucile Packard Foundation	3,210,880	5,052,982	11,876,916	0	n.a.
7	John D. and Catherine T. MacArthur Foundation	7,085,000	11,495,000	11,613,000	1	MX
8	Open Society Institute	5,699,000	6,679,000	9,266,000	2	GUA, HAI <sup>10</sup>
9	Citigroup Foundation	3,179,000	3,454,200	4,589,800	0	n.a.
10	Alcoa Foundation	2,264,390	2,357,005	3,577,252	0	n.a.

*One to Watch:* The Bill & Melinda Gates Foundation is a relative newcomer to the region, although with increasingly substantial investment. The Gates Foundation investment grew from \$2.5 million in 2004 to \$34 million in 2006, ranking as the second largest donor in that year. However, Gates' 2006 LAC funding represented only 2% of their total international investment.

*Trends:* U.S. Foundations with longer experience in LAC have a greater tendency to invest directly in organizations and programs located in the region.<sup>11</sup> For example, 93 percent of Kellogg's and 86 percent of Ford's regional funding go directly to Latin American recipients. By contrast, only 23 percent of Gordon and Betty Moore Foundation's and 19 percent of the Gates Foundation's regional funding go directly to recipients in Latin America. The rest of their LAC funding goes to organizations based in the United States which carry out work benefiting the population in LAC (see percentages for cross-border funding below.).

### LAC Regional Funding Strategies of Top U.S. Foundations (2006)

	Foundation Name	LAC as % of Total Int'l Funding	Cross-border as % of Total LAC Funding
1	The Ford Foundation	17%	86%
2	Bill & Melinda Gates Foundation	2%	19%
3	Gordon and Betty Moore Foundation	33%	23%
4	W. K. Kellogg Foundation	28%	93%
5	The William and Flora Hewlett Foundation	12%	80%
6	The David and Lucile Packard Foundation	21%	15%
7	John D. and Catherine T. MacArthur Foundation	12%	77%
8	Howard G. Buffett Foundation	34%	6%
9	Peninsula Community Foundation	22%	0%
10	The Susan Thompson Buffett Foundation	8%	54%

<sup>10</sup> These are national foundations within the Soros Foundation Network.

<sup>11</sup> Direct funding to organizations and programs located in Latin America is also known as "cross-border funding". Conversely, U.S. funders may direct a substantial portion of their total LAC investment to other U.S.-based organizations whose activities directly or indirectly benefit Latin American citizens.

## C. European Donors

- **AVINA's** level of investment surpasses those of all European Donors included in this study<sup>12</sup> in each of the years 2004, 2005, and 2006.

**Top European Donors to LAC (Ranked by 2006)**

	Donor Name	Country of Origin	LAC Funding in 2004 (USD)	LAC Funding in 2005 (USD)	LAC Funding in 2006 (USD)	# LAC offices	Location of LAC offices
1	Repsol YPF	Spain	7,153,439	14,348,138	14,882,438	0 <sup>13</sup>	n.a.
2	Fundación Telefónica	Spain	9,543,883	10,165,879	10,183,744	0 <sup>14</sup>	n.a.
3	The Wellcome Trust	United Kingdom	11,179,897	4,551,725	8,846,160	0	n.a.
4	Grupo BBVA (acción social)	Spain	1,988,124	5,750,887	7,758,641	0 <sup>15</sup>	n.a.
5	Bernard van Leer Foundation	Netherlands	5,310,038	4,518,275	7,750,249	0	n.a.
6	Fundación Codespa	Spain	4,972,123	1,912,293	4,096,863	4	CO, HON, PE, DR
7	Obra Social Caja Madrid	Spain	n.d.	3,215,597	3,656,856	0	n.a.
8	Grupo Inditex	Spain	2,863,216	3,180,111	3,518,317	0	n.a.
9	Fundación La Caixa	Spain	1,757,574	2,540,845	3,391,794	0	n.a.
10	Fundación ONCE para América Latina (FOAL)	Spain	n.d.	2,069,757	2,837,109	0	n.a.

*One to Watch:* Bernard Van Leer Foundation dedicates 25% of its total annual funding to Latin America. Their investment in LAC grew by 28% from \$4.5 million in 2005 to \$7.75 million in 2006.

*Trends:* The majority of the Top European donors to LAC included in this study is of Spanish origin. LAC is the largest regional recipient of Spanish and Portuguese funders, according to a study by the Instituto Ortega y Gasset. Overall, the study describes this funding as “small projects with limited financing...limited in time and dispersed over a wide range of geographic areas”. Some key recommendations included: better alignment of funding with local (LAC) strategic priorities; a shift from projects to long-term comprehensive development programs; and improved coordination and cooperation.<sup>16</sup>

<sup>12</sup> European Donors included in this research include self-described foundations as well as the social investment programs of corporations. In previous phases of research, we loosely categorized some well-known donor non-governmental organizations (NGOs) in the same group as foundations, or funders. We have modified our categories to assign self-described International NGOs to a separate category, while recognizing that many act as donors as well as service providers. The use of individual NGO funds and the degree to which an organization may fund third parties remains out-of-scope during this phase of research.

<sup>13</sup> These amounts refer to the corporate social investment program of Repsol YPF. While we may assume Repsol YPF has an individual(s) responsible for these activities in LAC countries where it supports social programs, we can not categorize these as “offices” with the information available for the purposes of this report. For information on YPF Foundations in LAC, see the Appended Table on Latin American Donors following this report.

<sup>14</sup> This information pertains only to Fundación Telefónica España. For information on Telefónica foundations located in Latin America, see appended table on Latin American Donors following this Report.

<sup>15</sup> These amounts refer to the corporate social investment program (*acción social*) of Grupo BBVA. While we may assume that Grupo BBVA has an individual(s) responsible for these activities in LAC countries where it supports social programs, we can not categorize these as “offices” with the information available for the purposes of this report. For information on local BBVA Foundations in LAC, see the Appended Table on Latin American Donors following this report.

<sup>16</sup> Latin American and Caribbean Funders Network (LACFN) 5<sup>th</sup> Annual Meeting Note. European Foundation Center. Brussels, Belgium. 25 May 2006. Online: [http://www.efc.be/ftp/public/IC/LACFN/2006/June06\\_BrusselsAGA/LACFN\\_meetingnote250506FINAL.pdf](http://www.efc.be/ftp/public/IC/LACFN/2006/June06_BrusselsAGA/LACFN_meetingnote250506FINAL.pdf)

## D. Latin American Donors

- **AVINA's** total expenditures of \$37.4 million ranked in 5<sup>th</sup> place in 2006 among the Latin American Donors included in this study.<sup>17</sup> Three of the top five LA donors can be described as originating from corporate social investment programs, including: the Hospital Albert Einstein, Fundação Bradesco, and Fundação Banco do Brasil.<sup>18</sup>
- **AVINA** appears as a leading grantmaker among donors of Latin American origin included in this study. Petrobras funds its own projects and may provide funding to third parties. Albert Einstein, Bradesco, Banco do Brasil and Roberto Marinho do not fund projects outside their organizations.<sup>19</sup>

**Top Latin American Donors (Ranked by 2006)**

	Donor Name	Country of Origin	LAC Expenditures in 2004 (USD)	LAC Expenditures in 2005 (USD)	LAC Expenditures in 2006 (USD)	# LAC offices	Location of LAC offices
1	Instituto Israelita de Responsabilidade Social Albert Einstein (IIRSAE)	Brazil	n.d.	\$74,962,454	\$105,965,600	1	BR
2	Fundação Bradesco	Brazil	53,664,079	69,009,558	84,734,240	1	BR
3	Fundação Banco do Brasil	Brazil	25,390,032	42,313,059	45,177,742	1	BR
4	Fundação Roberto Marinho	Brazil	18,498,240	32,715,936	39,207,272	1	BR
5	<b>Fundación AVINA</b>	LA regional	37,580,487	41,077,000	37,435,000	21	AR (4), BO, BR (7), CO, CH (2), CR, EC, PAN, PE, PY, UY
6	Petrobras - Balanço Social e Ambiental	Brazil	n.d.	29,047,401	33,109,937	4 <sup>‡</sup>	BR
7	Instituto Gerdau	Brazil	13,257,072	17,225,436	23,773,152	2	BR
8	Banco ABN AMRO Real	Brazil	n.d.	15,893,488	20,359,259	1	BR
9	Natura Cosméticos (Responsabilidade Corporativa)	Brazil	5,943,793	9,657,686	17,587,525	1 <sup>20</sup>	BR
10	Fundação Itaú Social	Brazil	n.d.	8,881,220	15,203,760	1	BR

‡ Corporate branches.

*One to Watch:* Fundação Roberto Marinho's level of funding doubled from \$18.5 million in 2005 to \$39 million in 2006. Similarly, Natura Cosmético's level of social investment has nearly tripled from \$5.9 million in 2004 to 17.6 million in 2006.

*Trends:* With the exception of AVINA as a regional foundation, Brazil-based organizations dominate as the leading Latin American donors. While the philanthropic sector in Brazil appears more developed in terms of financial resources, advances are being made region-wide with stronger support organizations, increased corporate social investment, and increased network participation and alliances.

Strengthening support organizations and intra-regional networks as well as promoting knowledge-sharing of best practices may further catalyze the development of philanthropy and civil society throughout Latin America. Leading

<sup>17</sup> The Latin American Donors included in this study include self-described foundations and the social investment programs of corporations.

<sup>18</sup> Whereas some organizations are primarily grantmakers, many LA donors are considered operational (funding only their own programs) or mixed organizations (funding their own programs and third parties). The degree to which CSR (corporate social responsibility) funding is directed to each organization's own social programs and/or to third parties remains out of scope at this stage of research.

<sup>19</sup> Source: Grupo de Institutos Fundações e Empresas, Associados. <[http://www.gife.org.br/associados\\_busca.php?tipo\\_b=1](http://www.gife.org.br/associados_busca.php?tipo_b=1)>

<sup>20</sup> This information corresponds solely to the corporate responsibility program of Natura Cosméticos in Brazil.

donors in other Latin American countries include: Fundación YPF (Argentina), Fundación Minera Escondida (Chile), and Asociación Los Andes de Cajamarca (Peru). Each of these originated as corporate social investment programs.

## II. AVINA's Position Relative to International NGOs

- AVINA's total expenditures of \$ 37.4 million in 2006 is comparable to International NGOs such as the World Wildlife Fund International and Cordaid in terms of their annual expenditures for LAC.

**Top International NGOs by LAC Expenditures (Ranked by 2006)**

	Non-Governmental Organization	Country of Origin	LAC Expenditures in 2004 (USD)	LAC Expenditures in 2005 (USD)	LAC Expenditures in 2006 (USD)	# LAC offices	Location of LAC offices
1	Food for the Poor	USA	598,088,719	652,089,864	782,789,011	0	n.a.
2	World Vision International	USA	139,300,000	159,700,000	171,600,000	14	BO, BR, CH, CO, CR, DR, EC, ELS, GUA, HAI, HON, MX, NIC, PE
3	American Nicaraguan Foundation	USA	95,461,300	111,116,788	108,244,166	2	NIC
4	CARE USA	USA	84,000,000	30,649,000	102,679,000	n.a. <sup>21</sup>	n.a.
5	Oxfam International	Switzerland	67,430,000	88,730,000	79,040,000	14+	BO (2), BR (3), CH, CO, ELS, GUA, MX, PE (4)
6	International Save the Children Alliance	United Kingdom	n.d.	n.d.	61,352,586	4	DR, GUA, HON, MX
7	Christian Children's Fund	USA	n.d.	48,054,208	51,975,062	1	BR
8	The Nature Conservancy (TNC)	USA	28,700,000	37,900,000	45,000,000	26	BEL, BO (3), BR (6), CH (2), CR, DR, EC, GUA, HON, MX, NIC, PAN, PER (2), VE (2)
9	World Wildlife Fund International	Switzerland	n.d.	26,919,732	37,724,953	27	AR(3), BO, BR(4), CR, NIC, CH, CO(2), EC(3), MX(5), PE(5), VE
10	Cordaid	Netherlands	21,834,718	22,052,121	34,546,050	0	n.a.
11	International Committee of the Red Cross (ICRC)	Switzerland	35,195,874	34,150,333	33,438,901	10	AR, BR, CO, GUA, HAI, MX, NIC, PE, T&T, VE
12	Médecins Sans Frontières (MSF; Doctors Without Borders)	Switzerland	29,856,600	35,364,000	32,610,300 <sup>†</sup>	0	n.a.
13	Conservation International (CI)	USA	29,150,000	30,433,000	32,585,000	26	BO, BR (11), CO, EC, GUA (2), GUI (2), MX (4), PE (3), VE
14	Netherlands Development Organization (SNV)	Netherlands	15,921,408	25,087,364	30,111,269	20	BO (4), EC (3), PE (5), HON (4), NIC (4)
15	Humanist Institute for Co-operation with Developing Countries (HIVOS)	Netherlands	20,150,532	21,792,112	25,890,442	1	CR

n.a. = not applicable  
<sup>†</sup>Estimate

<sup>21</sup> The CARE International network and its chapters, such as CARE USA, maintain Country Offices in each country where they operate. While CARE USA may not maintain a chapter office in Latin America, we can assume that the Country Offices and those of locally-governed chapters remain at its disposal. The LAC countries with CARE operational presence include: Bolivia, Brazil, Colombia, Cuba, Ecuador, Peru, El Salvador, Guatemala, Haiti, Honduras, Jamaica, and Nicaragua.

*One to Watch:* Cordaid's budget for LAC increased by 57% from \$20 million in 2005 to \$34.5 million in 2006. This bumped Cordaid's ranking from 18th in 2005 to 10th place in 2006 among the top International NGOs included in this study.

*Trends:* Six of the top ten INGOs active in LAC included in this study have their headquarters in the United States. Among the top European NGOs in LAC, organizations from Switzerland and the Netherlands predominate.

### III. Official Development Assistance Agencies Active in Latin America

- The United States Agency for International Development (USAID) was the leading donor of bilateral official development assistance (ODA) each year in 2004, 2005 and 2006.
- On average, the year to year change in development assistance to LAC (2004 to 2006) for Germany's BMZ was +26% (based on estimates) and for the European Commission was +7%. USAID's bilateral aid to LAC fell by -2%, and Japan's JICA by -9%.

**Top Agencies for bilateral Official Development Assistance to LAC (Ranked by 2006)**

	Agency	Country of Origin	Annual Bilateral ODA to LAC 2004 (USD)	Annual Bilateral ODA to LAC 2005 (USD)	Annual Bilateral ODA to LAC 2006 (USD)	# LAC offices	Location of LAC offices
1	United States Agency for International Development (USAID)	USA	\$894,352,000	\$982,709,000	\$852,324,000	12	BO, BR, CO, EC, ELS, GUA, HON, MX, NIC, PAN, PY, PE
2	European Commission (EuropeAid)	European Union	388,084,320 <sup>22</sup>	409,733,310	447,214,320	17	EU delegations: AR, BO, BR, CH, CO, CR, DR, EC, GUA, HON, MX, PAN, PY, PE, ELS, UY, VE
3	Federal Ministry for Economic Cooperation and Development (BMZ)/German Agency for Technical Assistance (GTZ)	Germany	266,960,000	425,410,700	397,891,100	13	GTZ offices=GUA, NIC, CH, BO, BR, ELS, HON, CR, EC, PE, CO, PY, AR,
4	Canadian International Development Agency (CIDA)	Canada	166,877,478	239,545,965	372,000,000	23	AR, BO, BR (5), CO, CH, CR, EC, GT, HON, ELS, GT, MX (3), GT, NIC, PAN, PE, VE
5	International Development Association (IDA)	USA	338,200,000	261,300,000	256,400,000	9+	World Bank Country Offices: BR (3), AR, GUA, HON, NIC, EC, PY,

*One to watch:* For the European Union and the Commission, 2006 was a period of transition during which new strategies and instruments for development assistance were defined and implemented. EuropeAid describes its two main priorities for cooperation with Latin America as to "increase social cohesion and promote regional integration."<sup>23</sup>

<sup>22</sup> This amount reflecting Europeaid's disbursements for development assistance to Latin America does not include the Caribbean.

<sup>23</sup> See EuropeAid's Annual Report 2007 Highlights, p.9: [http://ec.europa.eu/europeaid/multimedia/publications/documents/annual-reports/europeaid\\_annual\\_report\\_2007\\_highlights\\_en.pdf](http://ec.europa.eu/europeaid/multimedia/publications/documents/annual-reports/europeaid_annual_report_2007_highlights_en.pdf)

EuropeAid's (European Commission) annual expenditures for development assistance to Latin America have grown by 15% from 2004 to 2006. Africa was by far the main recipient of EuropeAid's expenditures in 2006, receiving about €3,500 million euros (US\$4,397 million), compared to the roughly €400 million euros (US\$502.5 million) directed to Latin America in the same year.

*Trends:* LAC may be declining as a destination of importance for international cooperation/development assistance for some European nations. DFID (United Kingdom) and SIDA (Sweden) are two agencies whose total budgets for international cooperation have increased from 2004 to 2006, but whose budgets for Latin America have fallen slightly over the same period. The U.S. and Canada continue to place importance on Latin America in terms of their international cooperation strategies.

#### IV. Geographic Presence: AVINA relative to Donors and International NGOs<sup>24</sup>

- **AVINA's** 21 offices in the LA is comparable to the largest NGOs and donor organizations included in this study in terms of the number of physical offices maintained in the region.
- **AVINA's** presence in 11 Latin American countries ranks in fifth place in terms of geographical coverage, next to the World Wildlife Fund and the International Committee of the Red Cross.

**Top Donors and NGOs by Physical Presence in LAC<sup>†</sup>**

Name of Organization	Country of Origin	# of LAC Countries where present	# of Offices
Habitat for Humanity International	USA	21	21
The Nature Conservancy	USA	15	26
Transparency International	Germany	14	14
World Vision International	USA	14	14
World Wildlife Fund International	Switzerland	11	27
Fundación AVINA	Regional: Latin America	11	21
International Committee of the Red Cross	Switzerland	10	10
Conservation international	USA	9	26
Fundación Española para la Cooperación Solidaridad Internacional	Spain	9	20
Oxfam International	Switzerland	8	14

† A physical presence is defined here as the existence of at least one organizational office in country.<sup>25</sup>

*One to watch:* All organizations among the top ten in terms of physical presence (number of offices) fall under the category of international NGOs, with the exception of AVINA, a Latin American donor, whose geographical approach is comparable.<sup>26</sup>

<sup>24</sup> With the exception of the top donors and NGOs, data on geographical presence was not collected on those organizations that were new to this third phase of research.

<sup>25</sup> For the purposes of this research only, we do not count a 'physical presence' in a country where an organization may develop activities or maintain employees, consultants, allies, or associates, if a physical office has not been established in the name of the organization itself.

*Trends:* Among all donor organizations and NGOs, those acting as international networks demonstrate both the greatest physical presence (number of offices) and the broadest geographical coverage (number of countries where present) in the region.<sup>27</sup> Organizations with limited or no physical presence in the region appear to rely on both alliances with international NGOs and local partners.

## V. Recommendations for Next Steps

For the past eighteen months, AVINA has undertaken a broad mapping exercise to identify the top donors and international NGOs participating in Latin American civil society. The research completed thus far allows AVINA and peer organizations to more clearly understand their positioning vis-à-vis a broad field of European, Latin American, and United States actors supporting sustainable development in the region.

Much of this information had not previously been compiled in a format that provided context and allowed for comparative analysis. We have learned that there is great interest on behalf of funders and civil society organizations alike in the collection, systematization and access to information on organizational grantmaking and charitable action in Latin America.

The main limitations to data collection have been in: (a) the time and resources available, (b) differences in public reporting practices across regions and countries, and (c) geographical distance and the ability to leverage existing and/or build new organizational relationships.

### The main recommendations for AVINA to consider for future research are to:

- Seek partner organizations to co-sponsor and/or collaborate in research to produce a broader survey of donors and NGOs, particularly those based in Europe and the U.S.<sup>28</sup>
- Leverage internal resources (knowledge, relationships, and staff) in AVINA's regional offices to produce a broader survey of donors and NGOs throughout Latin America.
- Investigate the thematic areas of funding, geographic priorities for funding, and existing partners and programs of the top donors and/or NGOs identified in each region.
- Expand the geographic coverage in future stages of research to include organizations in LA countries where AVINA does not currently maintain a physical presence, such as Mexico, Venezuela, and the Caribbean nations.
- Systematize the knowledge collected in this and future stages of research in searchable database format, with information for both public and restricted (internal to AVINA and partners) access.

In summary, we have discovered great value, need and interest in the information gathered thus far. In these early stages of research we have taken a broad survey approach, attempting to collect information by region. We now recommend pursuing this research by (a) breaking down the task of research into smaller, more manageable parts

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<sup>26</sup> Latin American donors tend to limit activity and geographical presence to their country of origin. In some cases an international corporation, such as C&A or Telefónica, may maintain local foundation(s) in one or more Latin American countries. While an in-depth study on these relationships has remained out of scope for this research, these local foundations appear to operate in an independent, if complementary, manner.

<sup>27</sup> Multiple chapters of an international network may maintain office(s) in the same country. Likewise, a single chapter may maintain multiple offices in a single country.

<sup>28</sup> Several international organizations have demonstrated an interest in mapping European and U.S. donor activity in Latin American civil society. We have identified the following stakeholders for knowledge sharing and potential joint research efforts: the Center for Global Prosperity at the Hudson Institute (USA); the Council on Foundations (USA); the European Foundation Centre (Belgium); the Ford Foundation (USA); the Instituto Ortega y Gasset (Spain); Synergos (USA); and the W.K. Kellogg Foundation (USA). Among LAC-based associations with interest in greater knowledge of intra- and inter-regional collaboration are CEMEFI (Mexico) and GIFE (Brazil).

[whether by country or sub-sets of a given region] and (b) utilizing resources and actors present in or near the countries and organizations of interest. This can be done effectively by using AVINA's extensive Latin American network as well as by seeking partnerships with peer organizations outside the region. Finally, by collecting in-depth, qualitative information on leading donors and NGOs of interest, AVINA and its partners may better identify and position themselves for potential strategic alliances.

**NOTE:** This report is a *first approximation* to identifying major donors to Latin American civil society. Errors and omissions may appear in the data included herein. Please note that all currencies have been converted from the original reporting currency to U.S. Dollars (USD) using the historical annual average exchange rate for each year in question. This data remains subject to review and modification.

## **Statistical Annex**

## Statistical Annex

<b>Latin American Donors by Annual Expenditures in LAC – 2004, 2005, and 2006</b>								
(Sorted by Annual Expenditures in LAC in 2006)								
Rank	Donor Name	Country or Origin	LAC Expenditures in 2004 (USD) <small>1, 2</small>	LAC Expenditures in 2005 (USD)	LAC Expenditures in 2006 (USD)	# LAC offices	Location of LAC offices	Int'l Network?
1	Instituto Israelita de Responsabilidade Social Albert Einstein (IIRSAE) [Hospital Albert Einstein]	Brazil	n.d.	74,962,454	105,965,600	1	BR	N
2	Fundação Bradesco	Brazil	53,664,079	69,009,558	84,734,240	1	BR	N
3	Fundação Banco do Brasil	Brazil	25,390,032	42,313,059	45,177,742	1	BR	N
4	Fundação Roberto Marinho	Brazil	18,498,240	32,715,936	39,207,272	1	BR	N
5	<b>Fundación AVINA</b>	regional	37,580,487	41,077,000	37,435,000	21	AR (4), BO, BR (7), CO, CH (2), CR, EC, PAN, PE, PY, UY	Y
6	Petrobras - Balanço Social e Ambiental	Brazil	n.d.	29,047,401	33,109,937	4 <sup>†</sup>	BR	N
7	Instituto Gerdau	Brazil	13,257,072	17,225,436	23,773,152	2	BR	N
8	Banco ABN AMRO Real	Brazil	n.d.	15,893,488	20,359,259	1	BR	N
9	Natura Cosméticos (Responsabilidade Corporativa)	Brazil	5,943,793	9,657,686	17,587,525	1	BR	N
10	Fundação Itaú Social	Brazil	n.d.	8,881,220	15,203,760	1	BR	N
11	Instituto Itaú Cultural	Brazil	n.d.	10,533,540	13,176,592	n.d.	BR	N
12	Instituto Ayrton Senna	Brazil	7,436,336	7,236,856	7,909,487	1	BR	N
13	Fundação ORSA	Brazil	4,409,013	5,204,808	6,772,584	n.d.	BR	N
14	Fundação Odebrecht	Brazil	2,754,932	4,532,409	5,425,983	1	BR	N
15	Instituto Camargo Corrêa	Brazil	1,507,264	2,395,864	5,078,803	1	BR	N
16	Fundação Telefônica	Brazil	n.d.	3,345,948	4,468,984	n.d.	BR	N
17	Fundación YPF	Argentina	2,644,349	3,154,418	4,222,573	1	AR	N
18	Instituto Pão de Açúcar de Desenvolvimento Humano	Brazil	n.d.	4,956,960	4,008,264	n.d.	BR	N
19	Instituto Telemar (OiFuturo)	Brazil	n.d.	3,143,734	3,394,982	n.d.	BR	N
20	Fundación Minera Escondida (FME)	Chile	3,227,027	3,343,285	3,000,000	1	CH	N

### Latin American Donors by Annual Expenditures in LAC – 2004, 2005, and 2006

(Sorted by Annual Expenditures in LAC in 2006)

*continued*

Rank	Donor Name	Country or Origin	LAC Expenditures in 2004 (USD) <small>1, 2</small>	LAC Expenditures in 2005 (USD)	LAC Expenditures in 2006 (USD)	# LAC offices	Location of LAC offices	Int'l Network?
21	Fundação O Boticário de Proteção à Natureza	Brazil	1,713,828	2,214,522	2,786,435	1	BR	N
22	Asociación Los Andes de Cajamarca (ALAC)	Peru	n.d.	927,000	1,461,112	n.d.	PE	N
23	Fundación Telefónica Argentina	Argentina	1,164,790	1,715,925	1,440,357	1	AR	N
24	Asociación Ancash	Peru	1,177,163	1,208,456	1,208,456	n.d.	PE	N
25	Fundación Bunge y Born	Argentina	n.d.	1,166,642	1,112,752	n.d.	AR	N
26	Fundação lochpe	Brazil	n.d.	920,724	1,018,932	n.d.	BR	N
27	Instituto Arcor Brazil	Brazil	n.d.	348,548	792,252	1	BR	N
28	Fundación Corona	Colombia	881,634	1,380,859	694,817	1	CO	N
29	Fundación Arcor	Argentina	417,842	630,284	636,432	1	AR	N
30	Fundación C&A	Argentina	191,632	358,228	480,271	5?	AR	N
31	Fundação Otacílio Coser	Brazil	n.d.	413,080	460,720	n.d.	BR	N
32	Fundación Restrepo Barco	Colombia	390,000	430,000	440,000	1	CO	N
33	Fundação Mauricio Sirotsky Sobrinho	Brazil	178,562	331,345	439,163	2	BR	N
34	Fundación BBVA Banco Frances	Argentina	124,336	190,246	224,373	n.d.	AR	N
35	Fundación BBVA Banco Provincial	Venezuela	246,147	280,599	143,825	n.d.	VE	N
36	Fundación BBVA Banco Continental	Peru	39,306	42,605	96,855	n.d.	PE	N
37	Fundación IRSA	Argentina	n.d.	14,068	15,382	n.d.	AR	N
38	Fundación Repsol YPF	Ecuador	800,655	505,380	n.d.	1	EC	N

*For details on sources and data calculations, please contact the author.*

**Notes:**

(1) Currency Conversion: Data has been converted to USD from the original reporting currency using the Interbank rate at the historical annual average for the years 2004, 2005 and 2006 respectively.

(2) Column headings and data appearing in blue pertain specifically to LAC.

(3) Data Collection took place through March 2008. Financial information for Fiscal Year 2006 may contain unaudited figures.

**Terms:**

n.a. = not applicable

n.d. = no data

Y = yes

N = no

† Corporate Branches

## European Donor Organizations by Funding for Latin America and the Caribbean for the years 2004, 2005 and 2006

(Sorted by LAC Annual Funding in 2006)

	Donor Name	Country of Origin	Total Expenditures in 2004 (USD) <sup>1</sup>	LAC Funding in 2004 (USD) <sup>3</sup>	Total Expenditures in 2005 (USD)	LAC Funding in 2005 (USD)	Total Expenditures in 2006 (USD)	LAC Funding in 2006 (USD)	# LAC offices	Location of LAC offices
1	Repsol YPF	Spain	20,315,965	7,153,439	28,234,237	14,348,138	31,977,080	14,882,438	0	n.a.
2	Fundación Telefónica	Spain	20,554,860	9,534,883	26,752,312	10,165,879	26,799,327	10,183,744	0	n.a.
3	The Wellcome Trust	United Kingdom	700,118,140	11,179,897	884,855,340	4,551,725	891,987,800	8,846,160	0	n.a.
4	Grupo BBVA (acción social)	Spain	25,479,887	1,988,124	32,004,418	5,750,887	41,235,535	7,758,641	0	n.a.
5	Bernard van Leer Foundation	Netherlands	30,057,877	5,310,038	33,916,204	4,518,275	31,427,484	7,750,249	0	n.a.
6	Fundación Codespa	Spain	7,649,419	4,972,123	2,812,196	1,912,293	6,716,169	4,096,863	4	CO, HON, PE, DR
7	Obra Social Caja Madrid	Spain	n.d. <sup>2</sup>	n.d.	186,580,594	3,215,597	217,246,918	3,656,856	0	n.a.
8	Grupo Inditex	Spain	7,131,087	2,863,216	8,475,757	3,180,111	7,486,403	3,518,317	0	n.a.
9	Fundación La Caixa	Spain	243,024,123	1,757,574	329,563,820	2,540,845	390,563,823	3,391,794	0	n.a.
10	Fundación ONCE para América Latina (FOAL)	Spain	n.d.	n.d.	2,069,757	2,069,757	2,837,109	2,837,109	0	n.a.
11	UBS Optimus	Switzerland	n.d.	n.d.	5,060,044	1,488,085	10,467,748	1,597,120	n.d.	n.d.
12	Jacobs Foundation	Switzerland	18,122,460	616,575	19,534,125	745,146	107,557,248	533,114	n.d.	n.d.
13	Acció Natura (formerly Fundació Natura)	Spain	781,306	15,836	672,625	32,449	940,289	35,530	0	n.a.

**For details on sources and data calculations, please contact the author.**

**NOTES:**

(1) Currency Conversion: Data has been converted to USD from the original reporting currency using the Interbank rate at the historical annual average for the years 2004, 2005, and 2006 respectively.

(2) TERMS:

n.a. = not applicable

n.d. = no data

## Top U.S. Foundations by Giving to Latin America and the Caribbean 2004, 2005, and 2006<sup>1</sup>

(Sorted by LAC Annual Funding in 2006)

Rank	Foundation Name	Total Funding in 2004 (USD)	LAC Funding in 2004 (USD)	Total Funding in 2005 (USD)	LAC Funding in 2005 (USD)	Total Funding in 2006 (USD)	LAC Funding in 2006 (USD)	# LAC offices	Location of LAC offices
1	Ford Foundation	\$449,050,415	<b>\$49,960,164</b>	\$519,013,965	<b>\$40,470,092</b>	528,772,750	<b>41,941,765</b>	3	BR, CH, MX
2	Bill & Melinda Gates Foundation	1,523,252,935	<b>2,474,393</b>	1,548,966,088	<b>15,930,774</b>	2,515,233,488	<b>34,046,513</b>	0	n.a.
3	Gordon and Betty Moore Foundation	83,869,820	<b>9,378,999</b>	224,059,027	<b>27,546,485</b>	216,706,598	<b>33,893,480</b>	0	n.a.
4	W. K. Kellogg Foundation	173,483,973	<b>18,176,625</b>	162,608,351	<b>23,877,156</b>	284,640,461	<b>20,956,148</b>	3	BR, CH, MX
5	William and Flora Hewlett Foundation	156,630,179	<b>10,244,000</b>	166,912,510	<b>10,105,536</b>	275,230,237	<b>13,979,055</b>	0	n.a.
6	David and Lucile Packard Foundation	179,777,493	<b>3,210,880</b>	161,031,098	<b>5,052,982</b>	183,259,909	<b>11,876,916</b>	0	n.a.
7	John D. and Catherine T. MacArthur Foundation	131,834,000	<b>7,085,000</b>	154,777,942	<b>11,495,000</b>	186,020,570	<b>11,613,000</b>	1	MX
8	Open Society Institute	408,095,000	<b>5,699,000</b>	369,476,000	<b>6,679,000</b>	417,585,000	<b>9,266,000</b>	2	GUA, HAI
9	Citigroup Foundation	59,190,300	<b>3,179,000</b>	62,353,050	<b>3,454,200</b>	85,392,680	<b>4,589,800</b>	0	n.a.
10	Alcoa Foundation	14,797,590	<b>2,264,390</b>	20,099,782	<b>2,357,005</b>	26,161,590	<b>3,577,252</b>	0	n.a.
11	Rockefeller Foundation	103,201,691	<b>5,570,727</b>	105,268,437	<b>6,796,865</b>	139,365,601	<b>3,570,760</b>	0	n.a.
12	Andrew W. Mellon Foundation	185,871,823	<b>1,030,000</b>	210,418,869	<b>810,000</b>	213,632,275	<b>2,880,700</b>	0	n.a.
13	Marisla Foundation	14,487,184	<b>427,220</b>	18,870,000	<b>1,046,500</b>	18,168,700	<b>2,095,200</b>	0	n.a.
14	JPMorgan Chase Foundation	41,626,098	<b>915,000</b>	31,141,856	<b>2,045,017</b>	71,312,834	<b>1,322,093</b>	0	n.a.
15	John Merck Fund	10,825,750	<b>1,088,750</b>	12,314,151	<b>1,344,150</b>	12,752,250	<b>1,312,500</b>	0	n.a.
16	Walton Family Foundation	101,770,720	<b>1,270,304</b>	98,140,900	<b>758,584</b>	143,549,663	<b>1,269,317</b>	0	n.a.
17	Overbrook Foundation	6,672,960	<b>881,100</b>	7,269,059	<b>971,889</b>	7,233,018	<b>1,123,000</b>	0	n.a.

<sup>1</sup> This table includes those foundations appearing in the Top 50 U.S. Foundations by Giving to LAC in each of the three years 2004, 2005 and 2006. For data on additional organizations listed as top donors in at least one of these years, please contact the author.

**Top U.S. Foundations by Giving to Latin America and the Caribbean 2004, 2005, and 2006**

(Sorted by LAC Annual Funding in 2006)

*continued*

<b>Rank</b>	<b>Foundation Name</b>	<b>Total Funding in 2004 (USD)</b>	<b>LAC Funding in 2004 (USD)</b>	<b>Total Funding in 2005 (USD)</b>	<b>LAC Funding in 2005 (USD)</b>	<b>Total Funding in 2006 (USD)</b>	<b>LAC Funding in 2006 (USD)</b>	<b># LAC offices</b>	<b>Location of LAC offices</b>
18	Moriah Fund	8,014,916	1,283,000	7,875,172	1,292,000	8,540,254	1,111,500	0	n.a.
19	Koch Foundation	6,212,714	578,300	7,342,297	1,084,574	8,598,202	1,022,152	0	n.a.
20	Seattle Foundation	39,982,935	1,415,000	35,857,776	949,200	32,818,802	994,912	0	n.a.
21	Intel Foundation	28,584,714	387,660	26,276,209	831,200	38,159,645	823,249	0	n.a.
22	Open Doors International	10,157,570	1,116,586	9,217,757	1,166,356	11,492,904	816,973	0	n.a.
23	Public Welfare Foundation	18,426,200	1,403,000	17,609,950	765,000	18,706,100	690,000	0	n.a.
24	Edward C. Johnson Fund	19,289,113	1,672,483	22,255,333	1,082,864	17,604,772	656,500	0	n.a.
25	Monsanto Fund	7,210,796	535,864	12,305,832	1,065,628	3,539,804	602,403	0	n.a.
26	Charles Stewart Mott Foundation	91,561,886	330,000	120,721,991	1,911,000	99,303,874	595,000	0	n.a.
27	New York Community Trust	140,983,988	350,000	100,366,276	432,500	116,203,767	498,000	0	n.a.

*For details on sources and data calculations, please contact the author.*

**NOTES:**

(1) TERMS:

n.a. = not applicable

n.d. = no data

(3) Column headings and data appearing in blue pertain specifically to LAC.

(4) Source(s) of data: all data provided by Foundation Center custom searches circa 2004, 2005 and 2006, with the exception of Open Society Institute whose data was self-reported to AVINA.

## International Non-Governmental Organizations (NGOs) Active in LAC<sup>2</sup>

(Sorted by Annual Expenditures for LAC in 2006)

Rank	NGO name	Country of Origin	Total Expenditures in 2004 (USD) <sup>1, 2, 3</sup>	LAC Expenditures in 2004 (USD) <sup>4</sup>	Total Expenditures in 2005 (USD)	LAC Expenditures in 2005 (USD)	Total Expenditures in 2006 (USD)	LAC Expenditures in 2006 (USD)	# LAC offices	Location of LAC offices
1	Food for the Poor	USA	623,252,181	<b>598,088,719</b>	798,595,073	<b>652,089,864</b>	854,465,027	<b>782,789,011</b>	0	n.a.
2	World Vision International	USA	1,550,000,000	<b>139,300,000</b>	1,973,500,000	<b>159,700,000</b>	2,103,700,000	<b>171,600,000</b>	14	BO, BR, CH, CO, CR, DR, EC, ELS, GUA, HAI, HON, MX, NIC, PE
3	American Nicaraguan Foundation	USA	95,461,300	<b>95,461,300</b>	111,116,788	<b>111,116,788</b>	108,244,166	<b>108,244,166</b>	2	NIC
4	CARE USA	USA	561,517,000	<b>84,000,000</b>	564,936,000	<b>30,649,000</b>	645,623,000	<b>102,679,000</b>	n.d.	n.d.
5	Oxfam International	Switzerland	402,330,000	<b>67,430,000</b>	528,030,000	<b>88,730,000</b>	638,250,000	<b>79,040,000</b>	14+	BO (2), BR (3), CH, CO, ELS, GUA, MX, PE (4)
6	International Save the Children Alliance	United Kingdom	771,671,046	n.d.	991,152,485	n.d.	863,094,631	<b>69,047,570</b>	4	DR, GUA, HON, MX
7	Christian Children's Fund	USA	n.d.	n.d.	184,715,216	<b>48,054,208</b>	211,299,170	<b>51,975,062</b>	1	BR
8	The Nature Conservancy (TNC)	USA	524,000,000	<b>28,700,000</b>	609,000,000	<b>37,900,000</b>	681,000,000	<b>45,000,000</b>	26	BEL, BO (3), BR (6), CH (2), CR, DR, EC, GUA, HON, MX, NIC, PAN, PER (2), VZ (2)
9	World Wildlife Fund International	Switzerland	n.d. <sup>2</sup>	n.d.	446,824,318	<b>26,919,732</b>	484,036,763	<b>37,724,953</b>	27	AR(3), BO, BR(4), CR, NIC, CH, CO(2), EC(3), MX(5), PE(5), VE
10	Cordaid	Netherlands	215,611,936	<b>21,834,718</b>	273,055,494	<b>22,052,121</b>	227,701,181	<b>34,546,050</b>	0	n.a.
11	International Committee of the Red Cross (ICRC)	Switzerland	630,426,272	<b>35,195,874</b>	732,564,694	<b>34,150,333</b>	769,910,861	<b>33,438,901</b>	10	AR, BR, CO, GUA, HAI, MX, NIC, PE, T&T, VZ
12	Médecins Sans Frontières (MSF; Doctors Without Borders)	Switzerland	523,800,000	<b>29,856,600</b>	631,500,000	<b>35,364,000</b>	577,650,000	<b>32,610,300</b>	0	n.a.
13	Conservation International (CI)	USA	91,889,000	<b>29,150,000</b>	114,552,000	<b>30,433,000</b>	115,986,000	<b>32,585,000</b>	26	BO, BR (11), CO, EC, GUA (2), GUI (2), MX (4), PE (3), VZ

<sup>2</sup> For those NGOs operating as international networks, the data provided is for the entire network (as opposed to an individual chapter) unless otherwise noted in data files. For data notations on organizations, calculations and sources of information, please contact the author.

## International Non-Governmental Organizations (NGOs) Active in LAC

(Sorted by Annual Expenditures for LAC in 2006)

*Continued*

Rank	NGO name	Country of Origin	Total Expenditures 2004 (USD) <small>1, 2, 3</small>	LAC Expenditures 2004 (USD) <sup>4</sup>	Total Expenditures 2005 (USD)	LAC Expenditures 2005 (USD)	Total Expenditures 2006 (USD)	LAC Expenditures 2006 (USD)	# LAC offices	Location of LAC offices
14	Netherlands Development Organization (SNV)	Netherlands	95,189,244	<b>15,921,408</b>	114,726,984	<b>25,087,364</b>	134,038,674	<b>30,111,269</b>	20	BO (4), EC (3), PE (5), HON (4), NIC (4)
15	Humanist Institute for Co-operation with Developing Countries (HIVOS)	Netherlands	88,866,334	<b>20,150,532</b>	118,127,732	<b>21,792,112</b>	111,137,783	<b>25,890,442</b>	1	CR
16	Inter-church Organisation for Development Co-operation (ICCO)	Netherlands	136,824,600	<b>24,877,200</b>	136,992,900	<b>23,504,927</b>	136,908,750	<b>24,643,575</b>	1	NIC
17	Fundación Española para la Cooperación Solidaridad Internacional	Spain	26,015,864	<b>20,737,818</b>	25,540,395	<b>20,748,854</b>	36,927,239	<b>23,978,838</b>	20	BUA, ELS (2), HON (4), NIC (3), DR, CO (4), EC (2), PE (2), BO
18	Oxfam NOVIB	Netherlands	181,669,485	<b>27,608,717</b>	243,979,373	<b>24,036,027</b>	228,019,005	<b>23,365,692</b>	n.d.	n.d.
19	Ayuda en Acción	Spain	42,227,411	<b>24,154,080</b>	52,812,231	<b>31,540,041</b>	62,337,405	<b>23,121,985</b>	n.d.	n.d.
20	Intermon Oxfam	Spain	34,083,004	<b>18,063,992</b>	80,708,744	<b>34,570,781</b>	97,985,160	<b>20,350,764</b>	4+	BO, GUA, PE, BR
21	Evangelischer Entwicklungsdienst (EED)	Germany	177,374,436	<b>19,722,654</b>	183,944,103	<b>19,722,654</b>	182,905,632	<b>18,968,922</b>	0	n.a.
22	Manos Unidas	Spain	n.d.	<b>n.d.</b>	67,863,261	<b>16,277,557</b>	69,545,764	<b>18,073,470</b>	n.d.	n.d.
23	Entreculturas	Spain	13,283,401	<b>9,333,758</b>	19,970,208	<b>12,636,097</b>	23,543,001	<b>17,693,859</b>	n.d.	n.d.
24	Kindernothilfe	Germany	n.d.	<b>n.d.</b>	77,089,641	<b>14,259,716</b>	59,796,072	<b>14,823,396</b>	n.d.	n.d.
25	Brot fuer die welt (Bread for the World)	Germany	n.d.	<b>n.d.</b>	76,952,693	<b>12,329,715</b>	80,567,455	<b>13,672,828</b>	n.d.	n.d.
26	Trocaire	Ireland	65,195,484	<b>12,664,632</b>	81,090,697	<b>11,457,222</b>	80,665,523	<b>13,494,372</b>	3	ELS, NIC, HON
27	Christian AID	United Kingdom	163,249,629	<b>11,626,517</b>	169,120,253	<b>10,048,388</b>	167,583,129	<b>12,452,813</b>	n.d.	n.d.
28	Plan UK	United Kingdom	n.d.	<b>n.d.</b>	55,450,935	<b>9,200,000</b>	71,674,168	<b>11,200,000</b>	n.d.	n.d.
29	Norwegian Church Aid	Norway	n.d.	<b>n.d.</b>	120,388,380	<b>8,248,632</b>	122,921,764	<b>9,832,179</b>	1	GUA
30	Caritas Española	Spain	n.d.	<b>n.d.</b>	211,187,187	<b>13,032,260</b>	231,783,419	<b>9,761,211</b>	n.d.	n.d.
31	Swisscontact	Switzerland	n.d.	<b>n.d.</b>	30,330,701	<b>8,528,494</b>	32,701,511	<b>8,489,891</b>	n.d.	n.d.
32	PTM mundubat	Spain	6,574,416	<b>5,325,277</b>	10,588,597	<b>9,137,720</b>	10,146,545	<b>8,059,183</b>	n.d.	n.d.
33	ALBOAN	Spain	7,472,668	<b>3,280,502</b>	9,567,528	<b>5,123,581</b>	11,858,150.24	<b>8,044,081</b>	n.d.	n.d.

## International Non-Governmental Organizations (NGOs) Active in LAC

(Sorted by Annual Expenditures for LAC in 2006)

*Continued*

Rank	NGO name	Country of Origin	Total Expenditures 2004 (USD) <small>1, 2, 3</small>	LAC Expenditures 2004 (USD) <small>4</small>	Total Expenditures 2005 (USD)	LAC Expenditures 2005 (USD)	Total Expenditures 2006 (USD)	LAC Expenditures 2006 (USD)	# LAC offices	Location of LAC offices
34	Christoffel-Blindenmission	Germany	n.d.	n.d.	66,156,362	8,137,233	65,384,157	8,042,251	n.d.	n.d.
35	Pathfinder International	USA	57,439,252	5,374,354	76,476,418	11,777,368	87,802,229	7,902,201	3	BO, BR, PE
36	Caritas Suisse	Switzerland	n.d.	n.d.	91,353,027	5,451,553	87,869,661	7,499,257	n.d.	n.d.
37	Ashoka	USA	16,374,288	2,726,709	17,468,856	3,683,395	26,149,123	6,468,886	5	AR, BR (2), CO, PE
38	Action Aid International	South Africa	n.d.	n.d.	201,700,874	6,407,532	224,772,932	6,401,697	1	BR
39	Medecins du Monde	France	n.d.	n.d.	63,357,865	6,921,569	66,830,904	5,960,757	n.d.	n.d.
40	Acción Contra el Hambre	Spain	n.d.	n.d.	26,156,208	4,885,790	36,875,425	5,467,176	n.d.	n.d.
41	Agronomes & Veterinaires sans Frontieres (AVSF)	France	n.d.	n.d.	10,196,708	4,540,732	10,715,609	5,010,790	n.d.	n.d.
42	Catholic Agency for Overseas Development (CAFOD)	United Kingdom	n.d.	n.d.	64,137,585	4,375,055	66,705,282	4,243,511	n.d.	n.d.
43	Hilfswerk der Evangelischen Kirchen Schweiz (HEKS)/Entraide protestante Suisse (EPER)	Switzerland	37,051,936	3,857,145	45,939,182	4,159,719	46,270,221	3,816,834	n.d.	n.d.
44	Médicos del Mundo	Spain	9,870,598	2,763,767	22,693,056	2,161,922	26,582,054.88	3,679,427	n.d.	n.d.
45	Fastenopfer	Switzerland	n.d.	n.d.	17,349,412	2,602,412	23,516,926	3,579,725	n.d.	n.d.
46	Helvetas	Switzerland	n.d.	n.d.	45,138,041	3,303,311	50,127,545	3,360,376	n.d.	n.d.
47	Terres des hommes	Switzerland	n.d.	n.d.	32,009,841	3,175,118	35,520,285	2,990,943	n.d.	n.d.
48	Endeavor	USA	n.d.	n.d.	5,401,279	Info. pending	2,974,747	Info. pending	6	AR, BR, CH, CO, MX, UY
49	Swissaid	Switzerland	n.d.	n.d.	10,728,198	2,690,618	12,537,392	2,679,327	n.d.	n.d.
50	Christian Reformed World Relief Committee (CRWRC- US)	USA	n.d.	n.d.	12,614,545	1,613,036	17,002,038	1,621,370	n.d.	n.d.
51	Vivamos Mejor	Switzerland	n.d.	n.d.	1,418,648	1,418,648	1,527,358	1,527,358	n.d.	n.d.
52	Enfants du Monde	Switzerland	n.d.	n.d.	3,046,181	1,139,601	3,665,529	1,445,452	n.d.	n.d.
53	Arquitectos sin Fronteras	Spain	1,820,915	1,292,849	2,369,208	1,596,520	2,095,061	1,444,685	n.d.	n.d.
54	Asociación ProPerú	Spain	2,257,733	2,039,414	2,451,424	2,253,547	1,465,388	1,338,577	1	PE
55	Human Rights Watch (HRW)	USA	23,042,643	1,179,901	25,832,572	1,043,508	30,185,486	1,124,973	0	n.a.

## International Non-Governmental Organizations (NGOs) Active in LAC

(Sorted by Annual Expenditures for LAC in 2006)

*continued*

Rank	NGO name	Country of Origin	Total Expenditures 2004 (USD) <small>1, 2, 3</small>	LAC Expenditures 2004 (USD) <sup>4</sup>	Total Expenditures 2005 (USD)	LAC Expenditures 2005 (USD)	Total Expenditures 2006 (USD)	LAC Expenditures 2006 (USD)	# LAC offices	Location of LAC offices
56	Transparency International	Germany	8,085,090	814,728	8,802,417	642,621	10,255,780	884,379	14	AR, BR, CH, CO, DR, EC, GUA, MX, NIC, PAN, PY, PE, T&T, VZ
57	Amazon Watch	United States	391,652	391,652	513,375	513,375	690,621	690,621	0	n.a.
58	Mama Cash	Netherlands	n.d.	n.d.	4,528,314	310,803	4,950,277	682,925	n.d.	n.d.
59	Educaton	Switzerland	n.d.	n.d.	358,126	358,126	540,977	540,977	n.d.	n.d.
60	Edunamica	Switzerland	n.d.	n.d.	372,000	372,000	465,000	465,000	n.d.	n.d.
61	Woman Kind	United Kingdom	n.d.	n.d.	3,724,616	405,661	4,112,018	406,558	n.d.	n.d.
62	Fundação AMI – Assistência Médica Internacional	Portugal	2,132,271	32,013	9,753,579	95,379	11,005,623	125,622	n.d.	n.d.
63	Action de Soutien de l'Enfance Demunie/Action for the Support of Deprived Children (ASED)	Switzerland	n.d.	n.d.	1,298,989	28,269	1,499,918	31,296	n.d.	n.d.

*For details on sources and data calculations, please contact the author.*

**NOTES:**

- (1) Currency Conversion: Data has been converted to USD from the original reporting currency using the Interbank rate at the historical daily average for the years 2004, 2005, or 2006 respectively.
- (2) Total Annual Expenditures includes the Total Expenses for the fiscal year. Total expenses may include expenditures for programs, administration/management and fundraising.
- (3) Where applicable, the expenditure information (total annual and annual expenditures for LAC) provided is for total network activity (all chapters) unless otherwise noted.
- (4) Column headings and data appearing in blue pertain specifically to LAC.
- (5) Data Collection took place through March 2008. Financial information for Fiscal Year 2006 may contain unaudited figures.

**DATA NOTATIONS:**

**TERMS:**

n.a. = not applicable  
n.d. = no data  
Y = yes  
N = no

**Official Development Assistance Agencies by Funding to Latin America**

(Sorted by LAC Annual ODA 2005)

Rank	Agency	Country of Origin	Total Annual ODA 2004 (USD)	LAC Annual ODA 2004 (USD)	Total Annual ODA 2005 (USD)	LAC Annual ODA 2005 (USD)	Total Annual ODA 2006 (USD)	LAC Annual ODA 2006 (USD)	# LAC offices	Location of LAC offices
1	United States Agency for International Development (USAID)	USA	\$12,785,129,000	<b>\$894,352,000</b>	\$9,071,748,000	<b>\$982,709,000</b>	\$9,139,340,000	<b>\$852,324,000</b>	12	BO, BR, CO, EC, ELS, GUA, HON, MX, NIC, PAN, PY, PE
2	Federal Ministry for Economic Cooperation and Development (BMZ)/German Agency for Technical Assistance (GTZ)	Germany	2,551,243,000	<b>266,960,000</b>	4,254,107,000	<b>425,410,700</b>	3,978,911,000	<b>397,891,100</b>	13	GTZ offices=GUA, NIC, CH, BO, BR, ELS, HON, CR, EC, PE, CO, PY, AR,
3	European Commission (EuropeAid)	European Union	8,602,535,760	<b>388,084,320</b>	9,996,745,530	<b>409,733,310</b>	10,221,862,140	<b>447,214,320</b>	17	EU delegations: AR, BO, BR, CH, CO, CR, DR, EC, GUA, HON, MX, PAN, PY, PE, ELS, UY, VE
4	International Development Association (IDA)	USA	9,034,400,000	<b>338,200,000</b>	8,696,100,000	<b>261,300,000</b>	9,506,200,000	<b>256,400,000</b>	9+	World Bank Country Offices: BR (3), AR, GUA, HON, NIC, EC, PY,
5	Canadian International Development Agency (CIDA)	Canada	1,517,067,980	<b>166,877,478</b>	2,144,495,321	<b>239,545,965</b>	2,541,960,000	<b>372,000,000</b>	23	embassies/consulates/bureau offices= AR, BO, BR (5), CO, CH, CR, EC, GT, HON, ELS, GT, MX (3), GT, NIC, PAN, PE, VE

## Official Development Assistance Agencies by Funding to Latin America

(Sorted by LAC Annual ODA 2005)

*continued*

Rank	Agency	Country of Origin	Total Annual ODA 2004 (USD)	LAC Annual ODA 2004 (USD)	Total Annual ODA 2005 (USD)	LAC Annual ODA 2005 (USD)	Total Annual ODA 2006 (USD)	LAC Annual ODA 2006 (USD)	# LAC offices	Location of LAC offices
6	IDB Special Fund (Inter-American Development Bank)	USA	391,100,000	261,000,000	n.d.	198,000,000	n.d.	n.d.	19	AR (2), BEL, BO, BR, CH, CO, CR, HON, MX, NIC, PAN, PY, PE, UY, EC, ELS, GUA, VE
7	Japan International Cooperation Agency (JICA)	Japan	13,540,000,000	203,558,266	13,283,000,000	186,526,349	11,795,000,000	168,209,885	20	AR, BEL, BO (2), BR (2), CH, CO, CR, EC, ELS, GUA, HON, MX, NIC, PAN, PY, PE, UY, VE
8	United Nations agencies (UN all)	United Nations	2,519,000,000	126,000,000	n.d.	172,000,000	n.d.	n.d.	6	CEPAL=CH, MX, CO, BR, AR, UY
9	Department for International Development (DFID)	United Kingdom	3,593,801,717	152,242,706	3,844,541,694	132,331,391	4,615,579,813	107,209,930	n.d.	n.d.
10	Swedish International Development Cooperation Agency (SIDA)	Sweden	1,686,374,378	115,004,457	1,858,740,845	124,106,707	2,130,764,658	122,633,486	n.d.	n.d.
11	Swiss Agency for Development and Cooperation (SDC)/State Secretariat for Economic Affairs (SECO)	Switzerland	954,280,320	107,356,536	1,171,886,653	106,579,025	782,508,944	62,607,104	n.d.	n.d.
12	Danish International Development Agency (DANIDA)	Denmark	n.d.	n.d.	1,187,220,000	94,800,000	1,462,880,000	90,700,000	n.d.	n.d.

### Official Development Assistance Agencies by Funding to Latin America

(Sorted by LAC Annual ODA 2005)

*continued*

Rank	Agency	Country	Total Annual ODA 2004 (USD)	LAC Annual ODA 2004 (USD)	Total Annual ODA 2005 (USD)	LAC Annual ODA 2005 (USD)	Total Annual ODA 2006 (USD)	LAC Annual ODA 2006 (USD)	# LAC offices	Location of LAC offices
13	Ministry of Foreign Affairs and Cooperation (MFAC)/Agency for International Cooperation (AECI)	Spain	271,600,000	111,938,000	229,502,000	94,587,610	n.d.	n.d.	10	AR, BO, BR, CH, CO, EC, PE, PY, UY, VE
14	Norwegian Agency for Development Cooperation (NORAD)	Norway	265,805,079	31,822,346	1,851,917,340	90,334,020	n.d.	n.d.	n.d.	n.d.
15	Ministry of Foreign Affairs/Department for International Development Cooperation (FINNIDA)	Finland	394,843,455	27,639,042	433,467,953	32,510,096	n.d.	n.d.	n.d.	n.d.
16	Inter-American Foundation (IAF)	USA	14,263,000	14,263,000	14,618,000	14,618,000	14,152,903	14,152,903	n.d.	n.d.

*For details on sources and data calculations, please contact the author.*

**NOTES:**

(1) Currency Conversion: Data has been converted to USD from the original reporting currency using the Interbank rate at the historical annual average for the years 2004, 2005, and 2006 respectively.

(2) TERMS:

n.a. = not applicable

n.d. = no data

Y = yes

N = no

(3) Column headings and data appearing in blue pertain specifically to LAC.

## KEY – statistical annex

<b>Code</b>	<b>Country</b>
AR	Argentina
BEL	Belize
BO	Bolivia
BR	Brazil
CAY	Cayman Islands
CH	Chile
CO	Colombia
CR	Costa Rica
DR	Dominican Republic
EC	Ecuador
ELS	El Salvador
GUA	Guatemala
GUY	Guyana
HAI	Haiti
HON	Honduras
MX	Mexico
NIC	Nicaragua
PAN	Panama
PE	Peru
PY	Paraguay
SUR	Surinam
T&T	Trinidad & Tobago
TRI	Trinidad
UY	Uruguay
VE	Venezuela